

8 Signs That Drywood Termites Are Chewing Up Your Home!

By Chet Rowland
The Termite Terminator

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For An Emergency Call Carol at 813-504-0638

START HERE:

Dear Homeowner:

My name is Chet Rowland.

I've been wiping out termites for the last 42 years.

My company -- Chet's Termite & Pest Management -- has been helping good people just like you rid their homes of termites and other pests since 1980.

In fact...

No Other Person In Tampa Has Killed More Termites Than Me.

It's my claim to fame.

I've slaughtered *millions* of them... and it doesn't bother me one bit.

I created this special report because I wanted to give YOU -- the homeowner -- some kind of power over the destructive **drywood termite**.

You now have in your hot little hands some important guidelines on HOW to spot these nasty critters so you can stop them in their tracks... *before* they can cause any serious structural damage.

I'll go into the full inspection procedure in just a bit, (which you can do yourself), but for now, let's roll up our sleeves and get right to work.

Here are eight signs that you probably have drywood termite infestation.

1. **Exit or "Kick Out" Pinholes:** The holes are often difficult to spot because they are small -- about

the size of small nail hole that you'd hang a painting.

2. **Pellet Piles:** This often looks like sawdust or sand, but is in reality the fecal waste from drywood termites.
3. **Discarded "Rainbow" Wings:** This is an indication of "swarmer" drywood termites that have dropped their wings as part of the mating cycle.
4. **Blistered Wood:** Drywood termites will typically "hollow out" a piece of wood leaving only a thin veneer of unstable wood or surface paint that takes on a blistered appearance.
5. **Swarming Bugs Around Lights:** Drywood Termites that are ready to reproduce will be drawn to light.
6. **Body Shape:** Drywood termites are brown, about a 1/2-inch long, with TWO body segments and four equal sized "glassy" wings that are about twice as long as their body. They also have straight antennae, (carpenter ants on the other hand are about an inch long with *three* body parts and *elbowed* antennae).
7. **Damaged Wood:** Sometimes the homeowner is alerted to trouble by simply discovering pocked, "tunneled" and damaged wood in or around the home.
8. **Cream Colored Worms:** If you tear into some damaged wood you may find cream colored, six-legged "worms". These are the drywood termites before they are ready for reproduction (only when they are ready to mate will they grow wings).

Okay... now you know WHAT to look for. Problem is...

You Don't Know HOW To Look!

This is where most people are understandably clueless.

Which is why ***you need to keep reading!***

The typical homeowner often NEVER sees any of these signs because it requires a trained eye and a rather rigorous inspection process (which I'm about to walk you through).

Sometimes you'll be lucky enough to spot one or more of these signs right off the bat, in obvious places:

...Like some pinholes around your front door.

...Or a small pile of pellets on a kitchen window sill.

Stumbling over obvious signs is actually rare, but if that does happen, you should act immediately...

To Avoid Ongoing Structural Damage To Your Property!

Call a termite control company right away.

You can of course choose any pest control company you want... but I'm hoping you'll choose Chet's Termite & Pest Management.

I'm the only one with the free inspection... non-toxic XT-2000 "green" Orange Oil Plus treatment... and a 100% guarantee on all work.

But for now, let's assume that you have NOT discovered one of these 8 signs yet. Which means you'll have be trained on how to look for these "clues".

That's what the rest of this report is all about.

So if you're willing to get your hands a little dirty, you can conduct your very own drywood termite inspection.

Here's the tools you'll need:

1. A large screwdriver...
2. A good bright flashlight...

3. A piece of chalk...
4. Elbow and knee pads.

That's it -- not a lot of tools, (although you may want to consider a hard hat too).

So let's begin with the interior of your home. Here's how it's done:

INTERIOR:

As you walk into your front door, start your inspection on the wall to your right -- and then continue to work your way around the room (and around the house) to your *right*.

Why? Because by always moving to your right you won't miss anything. It's an old trick -- and a good one -- because without this system it's easy to miss a wall...

Or Even An Entire Room, If You're Not Careful!

As you move along the wall, look for "pinholes" down along the baseboards, in the wall itself, in the ceiling, around the edges of windows and doors (which are framed heavily with wood), and in any wooden flooring.

These holes will be about the size of a BB (like from a BB gun), or a small nail hole.

Spotting a pinhole can be difficult to the untrained eye, but it's important because the holes essentially serve as a termite "doorways".

These doorways have really two functions.

1. To discard termite feces...

2. For reproductive-ready termites to "swarm".

First let's talk about the nasty bathroom habits of the drywood termite.

As the drywood termites chew up the wood in your home, they produce an enormous amount of waste product...

Or Feces... Or Poop... Or Whatever You Want To Call It!

As you can imagine, after a while it starts backing up and getting in the way... and so the termites are clever enough to chew small holes to allow this waste to escape.

Which is why the pinhole will often have a nearby pile of what looks like sawdust or sand or even coffee.

Warning...

This Is Not Coffee!

No... it's definitely not for brewing.

This is termite fecal matter. And it can come in any number of colors depending on the type of wood they're eating.

Which brings me to another point.

It's often easier to spot the "piles" than the pinholes. Look especially around baseboards, window sills, ledges, and cabinet shelving.

If you DO find a pile, you are very near the pinhole. Look up and around to find it.

It's important because...

Just Behind That Pinhole Is Your Enemy... The Termite Colony!

When you discover the pinhole, mark it with your chalk so a professional termite killer (like me) can locate it again easily.

Alright, as I mentioned the second kind of pinhole is from drywood termites who have reached reproductive age and have dropped (or "swarmed") in order to find a mate.

Think of it like the chute door for paratroopers. Termites that are ready to mate will chew holes through your drywall, floor boards, walls and ceilings.

They'll then drop (sometimes by the hundreds) straight down to the ground (they don't fly very well)... where they find a mate, discard their wings, and crawl off to build their very own love nest, (so they can start their own colony).

Okay... if this happened in your living room while you were watching TV...

You'd Probably Think You Were Starring In An Alfred Hitchcock Movie!

You'd know pretty quick that you have a termite problem.

But more often than not this "swarming" takes place in your attic or in the crawl space under your home... where you NEVER see it.

Which is why you'll want to do what I do -- check under your home and in your attic.

So after you've completed a thorough inspection of the interior of your home, it's time to play "gofer" and dig around *under* your home.

CRAWL SPACES:

If your home has a perimeter foundation, (most home in Florida do) you will have a small space between your floor boards and the ground

You will need to check this space.

(If your home sits directly on a slab foundation you will of course *not* have a crawl space under your home.)

Okay... this can be downright dirty work, but if you're really intent on doing your own thorough termite inspection you'll need to take this step.

Have your chalk, a BIG screwdriver, and a good flashlight ready. Oh yeah, and...

Wear A Tuxedo Too!

Just kidding. Wear some old clothes that you don't mind messing up or better yet, a zip up "mechanics" suit that you can later just throw in the wash.

Look for a vent opening in the perimeter foundation (code requires that you have at least a few). Use it to crawl under your house.

Just like when you inspected the interior of your home, once under the house you'll want to continually move to your right to ensure you don't miss anything.

Okay... let me pause here for a moment and talk about safety.

Crawl spaces can be dangerous places.

Please... for your own good... keep on the watch for sharp nails, shards of metal and wood, dead animals, broken glass, gas and water pipes, exposed electrical wires and of course...

Poisonous Spiders And Snakes!

No joke.

And don't forget to tell someone that you're going to be under the house. It's easy to get wedged or stuck there... and that's one heck of a place to spend the night.

Believe me, after 42 years in this biz, I've seen it all.

Let's continue.

Work your way along the perimeter checking the top of the soil for the classic "sawdust" piles.

Since mating termites are drawn to light, also carefully check the area where the concrete foundation meets the wooden support beams of your floor as it is common to have cracks of daylight peeking through.

That gap of light between your foundation and floor is a...

Perfect Spot For Mating Termites To Romance!

What you'll look for is not only the piles of pellets along the ledge, but also discarded wings.

(That's also why your *interior* inspection should include checking for wings around all windows, lamps and inside ceiling lights.)

Just like the paratrooper who no longer needs his parachute once he hits the ground, the termites will shed their wings.

Make note where you've spotted any wings as the termites don't move too far after discarding them. Typically the colony is within 5 to 8 feet.

Like I said, they don't fly very well and apparently, even with six legs...

They Just Don't Like Walking Either!

Alright, as you go through this inspection process, I want you to keep in mind that my company -- Chet's Termite and Pest Management -- will perform this entire inspection for you FREE of charge.

And since many people are skeptical (that's a good thing), every inspector, (including me), carries around a handy pocket-sized "flip video" recorder.

This allows us to shoot actual video of any signs of wings, pellets, and damaged wood so we can "play back" the trouble spots to you...

**Without You Ever Being Forced
Into Grubby Crawl Spaces
To Double-Check Our Findings!**

So you can wear that tuxedo during your home inspection after all. It's just another way that I'm looking out for you.

Okay... let's continue on with your inspection.

THE ATTIC:

Another place you MUST check out... is the attic.

This is very important because many time termites will initially enter your home through attic vents.

Again, have your flashlight, screwdriver and chalk handy.

Before entering the attic (typically through an access door on the ceiling) you'll probably want to lay down some large sheets of paper to protect your carpet from falling insulation.

That's what we do at Chet's Termite & Pest Management.

We also cover our shoes with protective "booties"... carry hand cleaner and paper towels to keep everything spotless... and use strange words like "please" and "thank you"...

All Of Which Are Almost Unheard Of In This Industry!

Yeah, it's true... most of the other termite control companies would hire chimpanzees if they could get away with it.

Not me. That's what makes Chet's Termite & Pest Management different.

Alright, once you're in the attic, you'll again want to work to your right... and cover the entire perimeter of the attic.

Look for the classic signs of pellets sitting atop the insulation. If you find them look up and around for the pinholes.

If you discover a pinhole, use your screwdriver to tap-tap to see if the wood is hollowed-out.

Which brings me to another important point. During the ENTIRE inspection you should keep your eyes open for "blistering" wood or paint.

Termites are crafty little buggers. They will gobble up the interior of a piece of wood yet leave a thin outside layer of wood (or paint) untouched.

Many times the only indicator that something is wrong is...

An Odd-Looking Rippling Or Bubbling Across The Surface!

As I've suggested, that's where the screwdriver comes in. Use it to poke around the area.

If the wood surface collapses and "pellets" come pouring out like a broken gumball machine... well... that's classic termite damage.

You need to address it right away before it gets any worse.

Mark the area clearly with chalk... and call me.

While inspecting the attic, work your way along the ceiling boards to the very edge -- where the tresses meet the walls.

The most critical area to inspect is near any fresh air vents. These are designed to allow hot air to escape your attic, but it's also a perfect place for drywood termites to enter your home.

Again, around these vents you're looking for piles of pellets, discarded glassy wings and the other 8 signs of termite infestation I listed earlier.

You MUST keep safety in mind.

First, the heat in an attic can be tremendous. If it's in the 90's outside, it's probably near 140-degrees in your attic.

Which means of course, unless you're an armadillo, you must...

Beware Of Heat Exhaustion!

So make sure you hydrate yourself with plenty of water and Gatorade.

Another thing, crawling along the edge of a 2x4 is rough on the knees. Which is why I suggested you have knee pads.

And if you happen to "slip" off the beam, you'll very likely end up crashing through your ceiling.

Hopefully you'll land on your couch. Or at least near a phone where you can dial 911.

And of course, as always, you'll want to be very careful of poisonous spiders, nails, and exposed electrical wires.

Many times -- especially in older homes -- there's been electrical upgrading that's left the "old" wiring system exposed.

Problem is...

You're Never Quite Sure If Any Of It Is Still "Live"!

It's a shocking problem.

So always assume that any loose and bare wires have electricity flowing. That way you're never surprised.

As I've mentioned, it's important that you check the entire perimeter of the attic space. Also, inspect the roof rafters.

Finally, here's a big tip -- and it's where...

A Spider Can Actually Be Your Best Friend!

Before wiping away any cobwebs, carefully check them for discarded wings and dead termites. This is a quick and easy method for spotting them and could save you a lot of time and trouble.

THE EXTERIOR:

The final area that you'll want to check is the exterior of your home.

Just like the other areas, you'll want to methodically work your way around the home to your right to ensure you don't miss anything.

Carry a pole that's long enough to reach the overhanging rafters and fascia board. This essentially replaces the function of your screwdriver...

To "Tap-Tap-Tap" On Suspected Pinhole Areas Or Damaged Wood Out Of Your Reach!

Use a ladder if you have to.

Check up and down, from the vent holes and top of the foundation up to the roof rafters. You'll want to focus intensely on the outside edges around windows and doors and the attic vents.

Pull back any brush or shrubs that have grown up against the house so you can have a good look at what's going on behind the scenes.

Look for the 8 signs of termite infestation that I originally listed... wings, pellets, and blistered wood to name a few of the most obvious.

Use some of the tricks, including checking out cobwebs for wings and examining any ledges for pellets.

Another important thing that is often overlooked, (even by experts who should know better), are trees, fencing, old stumps and any sheds or scrap wood near the home.

Many time a quick investigation of these areas reveals infestation that -- if left unchecked -- would simply result in your home being...

Infested Again... Soon After Any Treatment Is Completed!

Alright, I hope this crash course in termite hunting has helped.

One thing to keep in mind is that I train ANY new technician I hire for THREE full months before trusting them to spot termites.

My point is that, unless you've been working at it for some months, you're still a raw rookie with a woefully untrained eye.

This report will help you know what to look for. I understand that some people would rather do it themselves than trust an expert.

That's fine.

But if you're just not interested in going through all the hassles of doing your own inspection, remember that Chet's Termite and Pest Management...

Provides This Termite Inspection For FREE!

It's a **\$350** value. You can probably understand why. It's a lot of work.

My long-suffering secretary Carol is now working her tail off scheduling these free inspections.

Chances are that my inspection will reveal you have NO termites. That happens a lot -- and it's a huge relief to everyone.

As one of the most trusted termite and pest control companies in Tampa (just read some of the glowing "testimonials" from my customers at the end of this report), I LOVE it when I can give homeowners a clean bill of health and send them off with a smile.

But sometimes we discover small piles of "sawdust". Or discarded glassy wings. Or any one of the other signs that we've talked about here.

If that happens, my team of experts is ready to launch into action.

My employees are dedicated pros. Really.

Their average time with my company is over 12 YEARS...

**Which Seems To Be
About 11 Years Longer
Than Other Pest Control Companies!**

My lead foreman Kenny has been with me for almost 30 years. (He's like the Clint Eastwood of termite-killers.)

And like I pointed out, everyone at Chet's Termite & Pest Management has been highly trained through a rigorous 3 MONTH termite and pest control coaching "bootcamp".

I personally developed it myself. It's a very intensive program that drills them on safety, material-handling, basic manners and etiquette.

Unlike my biggest competitors, (who commonly train their people for just a few hours before unleashing them on good folks like you)....

I Refuse To Allow Clueless Rookies Anywhere Near Your Home!

My people are absolute professionals and KNOW...

... how to show up on time...

... how to sniff out termites like bloodhounds...

... to wear protective "booties" before entering your home...

... place drop cloths to catch any dust or insulation falling from your attic...

... carry hand cleaner and towels to keep your home spotless...

... and of course to courteously answer all of your questions.

And so much more. In fact, this "bootcamp" termite and pest control training program has proven to be so effective that...

Many OTHER Pest Control Companies Have Paid Me To Learn This System Too.

It's true! Strange as it sounds, I actually train some of my competitors.

So here's what you should do right now: If you've seen the signs of termites near your home... or if you just have a gut-feeling there's a termite problem... then call my office right now at:

813-935-7554

Even if you're just curious, you should call. There is no cost or obligation for doing so.

Robin will likely answer your call. Tell her "*I want to schedule a free termite inspection*". She's been with me for 14 years and can take it all from there.

She will arrange to have an expert visit your home for a complete inspection.

If we do discover signs of termites we'll tell you all about it... where it's happening... and even provide you the video proof and a full report that spells out our recommendations for fixing it.

There is never any pressure or obligation...

**You Are Always
In Total Control!**

You can get my free inspection and (if you choose) use another pest control company to take care of any problems.

That's totally up to you. I trust your judgment completely.

Of course I'd prefer if you'd use Chet's Termite & Pest Management.

And to make that an easy decision for you, I want you to know that I back up all work with an exclusive...

**"No Wiggle Room"
Money Back Guarantee!**

Chet's Termite & Pest Management is the ONLY termite control company in the entire United States that offers such a generous guarantee. (No kidding... check around).

Here's how this generous guarantee works: If we treat your home for drywood termites and, over the course of one full year, you discover even ONE live drywood termite in the treated area... I will:

1. Immediately refund every penny of your initial investment...
2. And... send in an expert to TREAT your home again...

For FREE!

Honestly... could I afford to do this if I wasn't 100% serious about making your home termite-free? This is by far the most generous guarantee in the business.

But you should do this right away.

I really can't keep this generous offer open forever. You've gone through the trouble to download this report, so I'll keep this available to you for another 15 days.

I don't yet have anything reserved for you, and people who lock in a time slot are given top priority.

Why not call now? The inspection is free, and any work we conduct carries a 100% money back guarantee.

For a termite-free home...

Chet Rowland

Chet Rowland
The Termite Terminator
Owner, Chet's Termite and Pest Management

P.S. Oh yeah -- and if you DO have termites, don't forget that I am the ONLY termite control company in all of Florida licensed to use the revolutionary new XT-2000 "green" Orange Oil Plus.

It's finally a way to kill termites without being forced to tent and leave your home while it's pumped full of toxic gases and poisons.

Call my office right now at **813-935-7554** and set up a FREE home inspection now.

There's no obligation and we'll allow you to choose a date and time that's most convenient for you.

But please call now. Slots are filling up and you've only got 15 days.

P.P.S. Oh... and just listen to what glowing customers around the Tampa area are saying about Chet's Termite & Pest Management.

"Being a new homeowner and with a new baby I immediately called Chet's with no hesitations. Shawn is very knowledgeable and he taught me what to look for with regards to termites and carpenter ants. He has been very kind and concerned. I feel very comfortable and safe in my house now and for my child's safety."

-- Shelby Salter-Trent.

"In the past, I'd hired Orkin. Once I complained and the Orkin representative's response was to tell me I needed to learn patience. I'm so thankful I decided to give Chet's Pest Control a chance. You presented yourself with the integrity and business ethics of my late Dad. Now, my new villa is bug-free and I never have to worry about my cat coming in contact with any kind of dangerous chemicals. Thank you for restoring my faith in Florida businesses, and delivering such high-quality service. I'm hopeful to find other business people with your integrity."

-- Diana Mullinax.

"In this day of 'we'll be there somewhere between 8am and 5pm' it is nice to know that someone thinks the customer's time is as important. You can count on me being a faithful customer."

-- **Joan C. Smith.**

"In a world where truly 'good customer service' seems harder and harder to find, you have continued to give us the best termite & pest control service I have ever encountered! When you said you were the best. You proved it to be fact! Many of our employees now use Chet's Pest Control for their personal residences. I would not hesitate for an instant to recommend your company to anyone. Your service and professionalism is impeccable.

--**Dale E. Wellhofer, Executive Assistant, Lindell VW-Honda.**

"Outstanding performance! I was happy to build a certain trust. It's refreshing to work with people who enjoy their work. If I ever have a termite problem again I will definitely call Chet's and recommend you too."

-- **Dan Goodspeed .**

"Chet's Pest Control has had 92 inquires about their company and ZERO complaints. Companies like yours are what the Better Business Bureau stands for!"

--**Chad Holloway, Better Business Bureau, Membership Director.**

"I am happy to say that the termite pellets have quit falling. Kenny and his team did a great job with minimal disruption to the plants and property. I would not hesitate to recommend you to others."

-- **Jerold L. Crawford.**

"You have a very customer oriented employee with Kenny. It is a real pleasure to know that any problem we might be having is quickly and professionally addressed. I'm not sure that if it were not for Kenny -- and his willingness to go the extra mile - - that we would have had the problem taken care of so quickly and completely. Sincere appreciation.

-- **J. Frank Wattenbarger.**

"I wanted to let you know how much I appreciate your employee, Kenny. I called your office and he returned my call and left his home number. He's always been reliable and conscientious, but this was beyond 'the call of duty.' I just thought you would like to know."

-- **Theresa Vaugh.**

"Eddie is our Chet's Pest Control Techninian and has been thorough and knowledgeable and is punctual with every appointment, unlike many other home service providers. He is reliable, professional and courteous. Thank you again for your valued service and quality staff. I look forward to remaining a loyal customer

and will gladly recommend Chet's Termite & Pest Management and Eddie to my friends and colleagues."

-- Rhonda Coreen.

"Just wanted to send a lot of thanks to you all. Everyone we have ever come in contact with from Chet's has always been so friendly and informative and we truly appreciate that! Robin was great and Hal is so friendly every time we see him. Just want you to know that this kind of service makes all the difference."

-- Carlton Knowles.

"We've been using your service for more than a year now. Eddie provides the treatments at our residence. He has been very helpful in achieving control over our 'pesky neighbors.' Thanks again for the service... and best of all NO BUGS."

--Mike Sullivan.

"I want to extend my sincere appreciation. Your termite technicians efforts and selflessness are what is keeping me as one of your customers. Good job! Thanks."

-- Dana A. Dulabone.

"Gwen and I wish to thank you very much for your service. Since March of this year we have not seen any bugs in the house or evidence of termites. We look forward to working with you in the future."

-- Clayton and Gwen Fox, Valrico, FL 33594.

"I used Pestex 2 years ago, I was disappointed with their services, my house was tented for two different termites. Not even a year later I started seeing them swarm. In my opinion they received \$1900.00 dollars for doing absolutely nothing. I will never use another company again, it's very important that we spend our hard earned money wisely, and Chet's is the way to go for me."

-- Karen Cook.

"On behalf of Chet's Pest Control... we could not be happier with having Bev as our technician. She has always been helpful and informative. She has always been very thorough in her work for us and has consistently responded to our requests in a very timely manner. Time and again, Bev has proven that she is willing to do whatever it takes to get the job done. She has always solved whatever problem we have presented to her. In short, we would never consider using any other termite & pest control company."

-- Louis and Elizabeth Di Gregorio.

"Chet... I want you to know how pleased we are. The technician was very thorough as well as informative. Kenny showed us that we had termites around a tree in our yard and without being pushy he explained to us what should be done to protect our

house. He has far surpassed all previous exterminators..."

--Peggy Runnels.

"Chet's Pest Control is great. When they inspected my home I found them to be very honest. Their technicians are personable and professional. I would recommend Chet's to anyone. Their prices are very reasonable for the value and convenience they provide."

-- Kim Hethorn.

"We have sold our home. It has been a pleasure having your termite and pest control service and I would like to let Chet know that your employee had done a wonderful job out here. He's very professional and always on time. When we get our new home built I will certainly call Chet's Termite & Pest Control again."

-- Debbie Darsey.

"I have been a customer of your company for the past several years. And have been pleased with your service and with the girl who has services my account. She has done an excellent job during this time."

-- Carol A. Hale.

"My wife and I have lived in the Tampa area for about 27 years, and for the first time, we have had no termites or other pests in, or around our house. Keep up the good work!"

-- John & Adriana Corfield.

"We love your service and our technician! We have not seen one bug since we began with Chet's. I can't believe Security Termite (our other Pest Control Company before Chet's) can stay in business."

-- Lynn Molina.

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SCHEDULE YOUR FREE INSPECTION TODAY